CAPABILITY STATEMENT

A-Wing Ventures

Technology strategy, AI enablement, cloud security, and technical delivery

Washington, D.C. region
hello@awingventures.com
awingventures.com

COMPANY OVERVIEW

A-Wing Ventures LLC turns complex technology needs into practical roadmaps, working systems, and measurable improvements. Founder Kyle Atekwana brings more than nine years across AI, cloud security, and program delivery.

LEGAL NAME
A-Wing Ventures LLC

FOUNDER AND PRINCIPAL
Kyle Atekwana

CORE COMPETENCIES

01 **AI enablement and responsible adoption**
Workflow assessment, grounded assistants, controls, and evaluation.

02 **Workflow automation and internal tools**
Automations, agents, prototypes, testing, and handoff.

03 **Cloud, security, and cost governance**
AWS administration, remediation, observability, and FinOps.

04 **Technical program and product delivery**
Roadmaps, risks, dependencies, delivery, and release readiness.

05 **Technology strategy and modernization**
Current-state assessment, workflow redesign, SOPs, and plans.

DIFFERENTIATORS

Strategy that holds up
Program leadership backed by hands-on cloud, security, automation, and AI work.

Plain-English guidance
Technical requirements translated into decisions, roadmaps, and operating documentation.

Security and cost from the start
Access, compliance, cost, maintainability, and handoff shape delivery.

SELECTED FOUNDER OUTCOMES

AI / DOCUMENT INTELLIGENCE
80%
LESS MANUAL ANALYST EFFORT
Built a document-analysis proof of concept and tested agentic retrieval workflows, giving analysts a faster way to work with complex source material.

AI / 10X ACADEMY
~20 hr to ~20 min
AI-ENABLED CONTENT OPERATIONS
Designed an agentic production workflow with quality gates, making recurring content creation faster, more consistent, and easier to review.

CLOUD / FINOPS
30%
LOWER CLOUD SPEND
Applied FinOps practices, tagging standards, and cost analysis to prioritize action and improve accountability for cloud spend.

CLOUD / SECURE DELIVERY
40%
SMALLER ATTACK SURFACE
Improved secure cloud delivery through migration planning, access and configuration reviews, supply-chain controls, and controlled change practices.

PROGRAM / PRIVACY
20 teams
PRIVACY INFRASTRUCTURE DELIVERY
Aligned teams around privacy priorities, dependencies, and decision-making so delivery could continue through changing requirements.

PROGRAM / MODERNIZATION
6 to 3
FASTER PROCUREMENT CYCLES
Used stakeholder discovery and business analysis to turn a slow, unclear process into a repeatable delivery workflow.

Examples from Kyle Atekwana's prior employment and independent consulting; these are the principal's experience, not A-Wing contract awards.

FOUNDER AND PRINCIPAL

Kyle Atekwana is a former Deloitte Senior Consultant with more than nine years across technology strategy, AI, cloud security, and multi-team delivery.

SUBCONTRACTING AND TEAMING

Available for teaming discussions with prime contractors, public-sector organizations, and commercial partners.

Discuss a requirement